



2025

# ISX Financial EU PLC January-March 2025 Quarterly Report (Q1 FY2025) (unaudited)



FCA Authorised EMI  
FRN #901034



EEA Authorised  
EMI #115.1.3.17



# ISX Financial EU Plc (ISX Plc) : Background

ISX Financial EU PLC is a 'banktech' company that leverages its own technology to provide financial services to consumer servicing businesses across the EEA & U.K.

The company's combined payments stack and infrastructure provides a complete end-to-end transactional banking, FX, remittance and payment processing capability.

ISXMoney's multi-currency IBAN accounts coupled with PaidBy® instant open banking, provides consumer servicing businesses with a tailored payment solution to reach any UK or EEA bank account holders.



# What does ISX Financial EU Plc Do?

## EEA Authorised EMI

Authorised Electronic Money Institution (AEMI)  
 Transactional Banking Services  
 Payment Services

## UK Authorised EMI

FCA Authorised EMI  
 Transactional Banking Services  
 Payment Services  
 + Account Information Services  
 + Payment Initiation Services

## Payment Schemes

Principal Member of Mastercard, Diners, Discover, UnionPayInternational & JCB  
 SEPA, FPS, CHAPs & BACS Membership  
 SWIFT Membership : ISEMCY22 & ISFIGB22  
 Eurozone Central Banking

## Complete Customer Onboarding

For EU/EEA & UK Business via Paydentity®

## Core Banking & Network Technology

Tech provider to more than 15 Banks/PSP's in Asia Pacific, UK and EU/EEA

## ISX In-house Developed Technology Stack

**ISXPAY®**  
**Card Services**

Card Issuing | Diners Club International

**PAIDBY®**  
**Open Banking**

**PAYDENTITY™**  
**Identity Verification**

Know Your Customer

Business Integration | Payouts

Also licensed as SAAS

**ISXMONEY®**  
 Business Facing

**PROBANXX®** | CoreConnect

**Interbank Connectivity**

Also licensed as SAAS

**PROBANXX®** | CorePlus

**Core Banking:**

Deposits | Ledgers | Compliance

Accounts | Screening | Loans

Available under license

**flykk®**  
 Retail Facing

**Central Bank Connections** | pay.uk | LIETUVOS BANKAS EURO SISTEMA | CENTRAL BANK OF CYPRUS



# Financial Results & Commentary

(Q1 FY2025) (unaudited)



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## ISX Financial Chief Financial Officer – Ajay Treon

Q1 2025 has been marked by a challenging global environment, with increased economic uncertainty. Despite these headwinds, we are proud of our performance this quarter, demonstrating the resilience of our business model and our continued focus on delivering value for customers and stakeholders.

Building on the momentum of our record-breaking 2024, we delivered another quarter of solid progress, driven by strategic growth initiatives and operational achievements. Our 12% year-over-year revenue growth and 2% quarter-over-quarter increase, alongside a 114% year-over-year increase in Net Assets, underline our continued strength in the banktech and payments sectors.

While Q1 expenses rose, this was primarily due to seasonal base effects following the reversal of stock listing cost accruals in Q4, higher sales commissions linked to strong commercial activity, and investment in the successful rollout of our new SEPA Direct Debit offering. Importantly, our financial resilience remains robust, with an EBITDA margin of 53%, and we maintained steady investment in innovation, with €0.8 million invested in Research and Development during the quarter.

We also continued our investment in talent, strengthening our team by reinvesting Q1 natural attrition into the recruitment of more senior professionals, ensuring we are well-positioned for future growth. Our headcount stood at 180 at the end of Q1, supporting our ambitions to scale with excellence.

Transaction volumes grew by 14% year-over-year, reinforcing the effectiveness of our customer and product strategies, while our financial strength was further demonstrated by a €4.8 million (13.9%) increase in Own Funds and a €6.1 million (14.4%) increase in Net Assets during the quarter.

I am proud of our achievements in Q1 2025 and want to sincerely thank our customers, employees, and partners for their ongoing trust and support.

Looking ahead, we remain focused on maintaining our growth trajectory while delivering operational excellence and innovation. We are confident that the investments we are making today – in our people, our products, and our platform – will continue to drive sustainable success as we progress through 2025.



Ajay Treon  
Chief Financial Officer



# Q1 FY2025 - Highlights

- **Continued Customer Revenue Growth:** We achieved a 12% year-over-year revenue increase, complemented by a 2% quarter-over-quarter rise. Net Assets grew by an impressive 114% year-over-year, with a further 14% increase from the previous quarter.
- **Expense Growth Linked to Base Effects and Product Rollout :** The increase in Q1 expenses was driven by three key factors: the release of stock listing cost accruals in Q4 creating a lower comparative base, higher sales commissions in Q1 linked to commercial performance, and increased costs from the successful rollout of our new SEPA Direct Debit product.
- **Financial Resilience:** With an EBITDA margin of 53%, we continue to maintain a robust financial position, underscoring our stability in the banktech payments market.
- **Investment in Innovation:** A €0.8 million investment in Research and Development during Q1 underscores our commitment to customer-focused solutions and technological advancements.
- **Investment in Talent:** In Q1, we continued to invest significantly in strengthening our talent base. Building on the foundations laid through our investments in processes and people during 2024, we took the opportunity to reinvest the natural attrition seen in Q1 by hiring more senior and experienced professionals. This deliberate shift toward a more senior team reflects our commitment to scaling with excellence, ensuring that we are well-positioned to drive sustained growth and deliver even greater value to our customers and stakeholders. As at Q1 close our headcount was 180.
- **Unsolicited Share Offer :** ALTERNATIVE LIQUIDITY INDEX LP of Minnesota has made an unsolicited bid to shareholders at AU\$0.85/share, with full details at <https://alternativeliquidity.net/pending-tender-offers/>. The Company encourages shareholders to consider their own circumstances with regards to acceptance of this offer or not, and to seek professional advice where there is any uncertainty. The Company advises that as of today's date, ALTERNATIVE LIQUIDITY INDEX LP has purchased 331,413 of 8,800,000 targeted share, representing 0.3% of the issued capital.
- **Listing Update :** The Company continues to progress dual listing on the CSE and a further European exchange with its sponsor broker, with a formal announcement anticipated by end Q3 2025. The release of the 2024 Annual report anticipated for May 2025, together with the 2023 and 2022 reports, will provide the basis for the financial supplement of the Prospectus.

# Financial Insights

- **Profit Milestones:** Q1 delivered an unaudited profit of €6.2 million, including the NSX write-up, representing a 3% year-over-year decrease and a €1.8 million (23%) quarter-over-quarter decline. The quarter-over-quarter reduction is primarily attributable to expense increases driven by base effects and investment in the rollout of new products.
- **Transaction Volume Growth:** Q1 transaction volumes grew 14% year-over-year and fell 7% quarter-over-quarter, with Open Banking volumes falling 15% and Electronic Money Issuance increasing 2% compared to the previous quarter.
- **Revenue Growth:** Q1 revenue, including other income, reached €16.0 million, representing a 2% quarter-over-quarter increase our strongest quarterly performance since inception.
- **Expense Management:** Total expenses increased by €2.3 million (36% QoQ), primarily driven by base effects from the reversal of stock listing cost accruals in Q4 2024. These accruals, related to anticipated professional advisory, legal, and regulatory listing preparation costs, were released in Q4, resulting in a lower comparative base for Q1. Additionally, expenses rose due to higher volume-related costs associated with the rollout of our new SEPA Direct Debit offering and increased sales commissions. These increases were partially offset by reductions in IT costs and legacy staff-related compensation.

# Financial Insights

- **Investment in Core Technologies and Team:** Strategic investments in core technologies and team expansion continued to drive sustained growth, with R&D spend remaining steady at approximately €0.8 million in Q1.
- **Financial Strength:** Own Funds increased by €4.8 million (13.9%) quarter-over-quarter and by €20.6 million (110%) year-over-year, affirming our liquidity and financial stability.
- **Funds Held for Business Customers and Net Assets:** Funds held on behalf of business customers grew by €2.4 million (1.2%) quarter-over-quarter, while Net Assets increased by €6.1 million (14.4%) over the same period.
- **Net Assets Per Share:** Book value per share rose by €0.06 (14.4%) in Q1 2025, reaching €0.437, highlighting consistent growth.
- **Macro Factors:** ISX provides services to businesses that fall into the 'consumer discretionary' sector, which sector is impacted by overall consumer confidence in Europe. In particular, Germany's consumer confidence fell significantly during Q1. Germany represents a large proportion of ISX's processed volumes, with our processing volumes impacted by both consumer confidence and imposition of regulatory restrictions that have yet to be accommodated by some of our customers.
- **Conclusion:** Despite general turbulence in the macro-economic environment resulting in low consumer confidence levels and spending, Q1 2025 showcased our strong financial foundation, growth, and strategic investments, positioning us for continued success in 2025.

**Consolidated Statement of Profit or Loss – ISX Financial EU 31 March 2025 Unaudited**

	31-Mar-25	31-Dec-24	31-Mar-24	Variance	Variance	Variance	Variance
	Quarter 1	Quarter 4	Quarter 1	1Q25 v 4Q24	1Q25 v 4Q24	1Q25 v 1Q24	1Q25 v 1Q24
	€	€	€	€	%	€	%
Revenue from Customers	14,953,272	14,707,060	13,356,889	246,212	2%	1,596,383	12%
Other income	1,009,547	997,096	893,783	12,452	1%	115,764	13%
Expenses	(8,760,590)	(6,431,964)	(6,990,123)	(2,328,626)	36%	(1,770,467)	25%
Profit/(loss) before income tax expense	7,202,230	9,272,193	7,260,549	(2,069,963)	-22%	(58,319)	-1%
Income tax expense	(1,038,350)	(1,300,170)	(890,175)	261,820	-20%	(148,175)	17%
Profit/(loss) after income tax expense for the year	6,163,880	7,972,023	6,370,374	(1,808,143)	-23%	(206,494)	-3%
Profit/(loss) after income tax expense for the year - Excluding NSX Write Downs	6,065,322	7,739,116	6,586,978	(1,673,794)	-22%	(521,657)	-8%

**Key Metrics**

	31-Mar-25	31-Dec-24	31-Mar-24	Variance	Variance	Variance	Variance
	Quarter 1	Quarter 4	Quarter 1	1Q25 v 4Q24	1Q25 v 4Q24	1Q25 v 1Q24	1Q25 v 1Q24
	€	€	€	€	%	€	%
Earnings before Interest, Tax, D&A, FX and Impairments	7,522,056	9,964,282	8,186,253	(2,442,225)	-24.5%	(664,197)	-8.1%
Own Funds	39,396,243	34,583,361	18,790,724	4,812,882	13.9%	20,605,519	109.7%
Funds held on behalf of Business Customers	192,238,998	189,873,353	137,728,395	2,365,645	1.2%	54,510,603	39.6%
Total Processing Volume (TPV)	1,082,028,964	1,158,589,523	953,590,462	(76,560,559)	-6.6%	128,438,502	13.5%
Net Assets	48,082,460	42,013,959	22,521,687	6,068,501	14.4%	25,560,773	113.5%
Net Assets per Share	€ 0.437	€ 0.382	€ 0.205	€ 0.055	14.4%	€ 0.232	113.5%

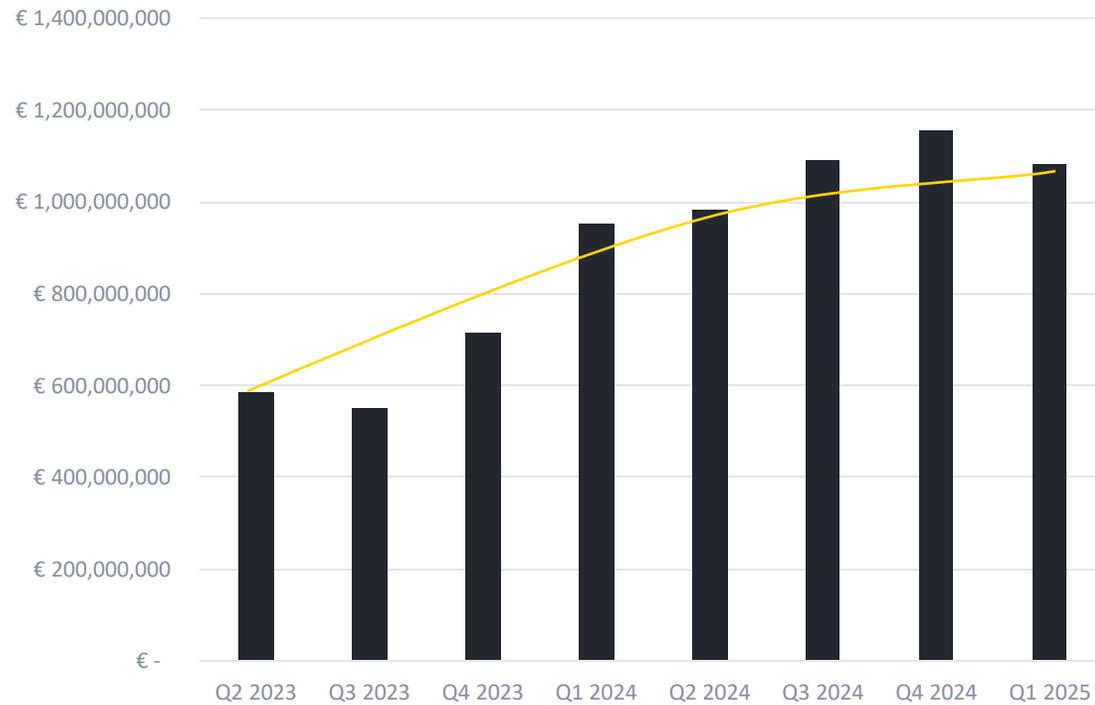
Balance Sheet	Supplementary Data							Three month ended March 31st		
	Quarterly Trends									
	31-Mar-25	31-Dec-24	30-Sep-24	30-Jun-24	31-Mar-24	Q125 Change		2025	2024	Change
	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Q424	Q124	3 Months	3 Months	Change
€	€	€	€	€	€	€	€	€	€	
Cash and Cash Equivalent	39,396,243	34,583,361	30,169,170	13,564,298	11,790,724	14%	234%	39,396,243	11,790,724	234%
Fair Value through P&L	-	-	-	11,000,000	7,000,000	0%	-100%	-	7,000,000	-100%
Funds Held on behalf of Business Customers	192,238,998	189,873,353	178,963,935	154,774,613	137,728,395	1%	40%	192,238,998	137,728,395	40%
Other	3,231,062	3,614,630	3,646,989	3,961,615	3,452,016	-11%	-8%	3,231,062	3,452,016	-6%
Current Assets	234,866,303	228,071,344	212,780,094	183,300,526	159,971,135	3%	47%	234,866,303	159,971,135	47%
Non Current Assets	13,578,049	11,593,365	10,835,056	10,619,953	10,119,671	17%	34%	13,578,049	10,119,671	34%
<b>Total Assets</b>	<b>248,444,352</b>	<b>239,664,709</b>	<b>223,615,150</b>	<b>193,920,479</b>	<b>170,090,807</b>	<b>4%</b>	<b>46%</b>	<b>248,444,352</b>	<b>170,090,807</b>	<b>46%</b>
Funds Held on behalf of Business Customers	(192,238,998)	(189,873,353)	(178,963,935)	(154,774,613)	(137,728,395)	1%	40%	(192,238,998)	(137,728,395)	40%
Other Current Liabilities	(6,096,492)	(5,097,821)	(7,374,867)	(8,055,287)	(6,549,263)	-	20%	(6,096,492)	(6,549,263)	-7%
<i>Current Liabilities</i>	<i>(198,335,490)</i>	<i>(194,971,174)</i>	<i>(186,338,802)</i>	<i>(162,829,900)</i>	<i>(144,277,657)</i>	2%	37%	<i>(198,335,490)</i>	<i>(144,277,657)</i>	37%
Non Current Liabilities	(2,026,402)	(2,679,577)	(3,019,498)	(3,225,648)	(3,291,463)	-24%	-38%	(2,026,402)	(3,291,463)	-38%
<b>Total Liabilities</b>	<b>(200,361,892)</b>	<b>(197,650,750)</b>	<b>(189,358,300)</b>	<b>(166,055,549)</b>	<b>(147,569,120)</b>	<b>1%</b>	<b>36%</b>	<b>(200,361,892)</b>	<b>(147,569,120)</b>	<b>36%</b>
<b>Net Assets</b>	<b>48,082,460</b>	<b>42,013,959</b>	<b>34,256,850</b>	<b>27,864,930</b>	<b>22,521,687</b>	<b>14%</b>	<b>113%</b>	<b>48,082,460</b>	<b>22,521,687</b>	<b>113%</b>
Ordinary Shares	7,705,562	7,705,562	7,705,562	7,705,562	7,705,562	0%	0%	7,705,562	7,705,562	0%
Reserves	10,758,384	10,853,763	11,868,555	11,869,482	11,756,268	-1%	-8%	10,758,384	11,756,268	-8%
Accumulated Profit/(Loss)	29,618,514	23,454,634	14,257,863	7,860,544	2,631,180	26%	1026%	29,618,514	2,631,180	1026%
Non Controlling Interest	-	-	424,871	429,342	428,677	0%	-100%	-	428,677	-100%
<b>Total Equity</b>	<b>48,082,460</b>	<b>42,013,959</b>	<b>34,256,850</b>	<b>27,864,930</b>	<b>22,521,687</b>	<b>14%</b>	<b>113%</b>	<b>48,082,460</b>	<b>22,521,687</b>	<b>113%</b>

Profit or Loss	Quarterly Trends						Three month ended March 31st			
	31-Mar-25	31-Dec-24	30-Sep-24	30-Jun-24	31-Mar-24	Q125 Change		2025	2024	Change
	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Q424	Q124	3 Months	3 Months	
	€	€	€	€	€	%	%	€	€	%
Revenues	15,962,820	15,704,156	14,567,947	14,145,237	14,250,672	2%	12%	15,962,820	14,250,672	12%
Gross Profit	13,987,787	14,787,919	13,865,855	12,614,304	12,987,695	-5%	8%	13,987,787	12,987,695	8%
Profit/(loss) before Tax	7,202,230	9,272,193	7,722,983	6,005,388	7,260,549	-22%	-1%	7,202,230	7,260,549	-1%
<b>Net Income</b>	<b>6,163,880</b>	<b>7,972,023</b>	<b>6,392,855</b>	<b>5,230,038</b>	<b>6,370,374</b>	<b>-23%</b>	<b>-3%</b>	<b>6,163,880</b>	<b>6,370,374</b>	<b>-3%</b>

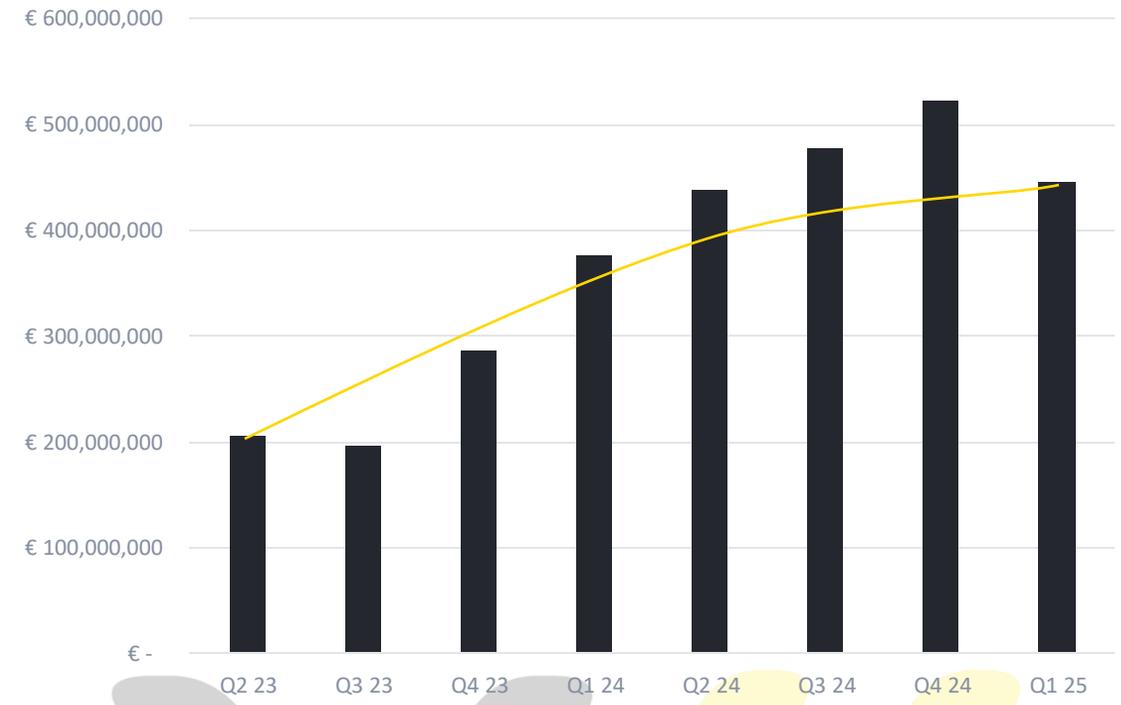
# Key Number Charts

The 2024 U.S. election triggered a shift in global sentiment, with Q4 optimism giving way to Q1 recessionary fears—driving macroeconomic uncertainty that, combined with falling consumer confidence in key markets like Germany, has directly impacted payment volumes and client activity. However, there are early signs of recovery exhibited during Q2.

## Total Processed Inflow Volume



## Open Banking Volume



# Probanx Third Party Processing

ISX Financial EU Plc subsidiary, UAB Probanx Solutions, achieved a record breaking quarter for transactions processed for 'Third Parties' through its CoreConnect product.

**PROBANX**<sup>®</sup>

## CoreConnect Processing Total (Since 2020 January)

→ Total Number of Transactions 110 664 587

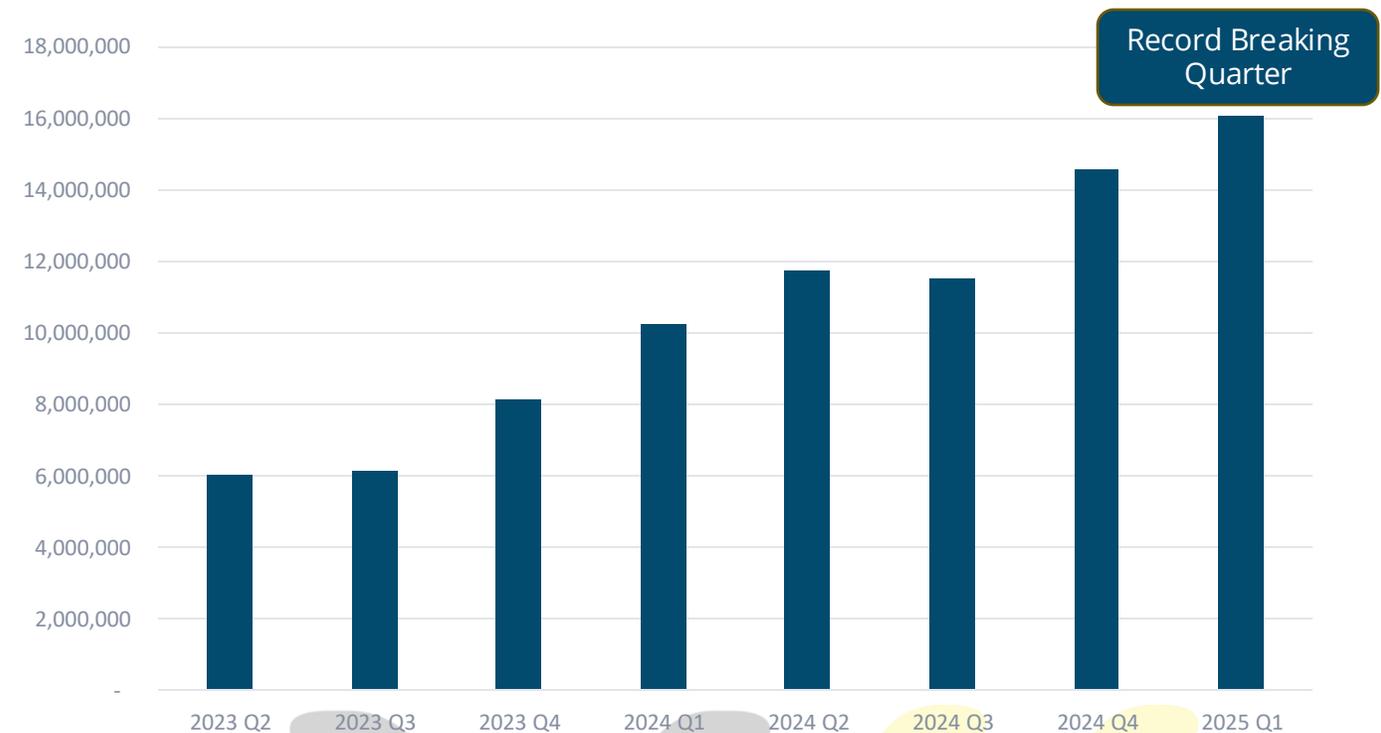
→ Total Value of Transactions €163,557,569,626

## CoreConnect Processing - 2025 Q1

→ Total Number of Transactions 16 079 402

→ Total Value of Transactions €21,230,674,723

CoreConnect SEPA Transaction Count (QoQ)





Thank you

ISX Financial EU Plc

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