

Product Manager – Identity Verification

Who we are:

ISX Financial EU Plc is an authorised Electronic Money Institution licensed by the Central Bank of Cyprus. The company provides payments, issuance of electronic money, IBAN addressable stored value accounts and KYC identity verification services to eCommerce merchants, regulated sector businesses and consumers.

ISX Financial EU Plc also operates a sophisticated & patented anti-money laundering and anti-fraud system that also provides transactional security to business and retail customers. It is real time and detects the AML issues currently in focus by regulators.

ISX Financial EU Plc is part of the ISX Financial Group of companies. Our inhouse developed platforms allow us to deliver technology and financial services to our customers. The Group employs more than 140 staff located across our offices located in Australia, Cyprus, Lithuania, United Kingdom, Netherlands, USA, Israel, Malta.

Responsibilities include (but are not limited to):

- Managing the Payidentity Identity Verification and AML product, including business model to achieve profitability, across various onboarding models
- Manage relationship with key vendors, stakeholders and clients.
- Keep abreast and maintain expert knowledge of Identity Verification regulations in key jurisdictions, including EEA, UK, USA, Canada, Brazil, Japan, Mexico, Singapore and Hong Kong.
- Develop and manage via our inhouse software teams the delivery of initiatives that support revenue growth or reduce expenses, including providing recommendations to ensure products are relevant and compelling for the target market. This will include regular competitor reviews and managing projects to introduce new products or make changes to existing products
- Manage relevant servicing communications to customers, primarily as related to projects, regulatory and product updates..
- Oversee activity across various channels in order to meet financial and business objectives, including:
 - Acting as the liaison between Sales Directors and internal teams, to ensure smooth campaign execution and Partner involvement
 - Guaranteeing all promotional material represents the product range accurately, including providing final approval of all customer-facing communications and acting as the brand guardian across the business
 - Preparing roadmap for product extension, upgrades and (new) territorial releases.
- Working in partnership with the internal product teams, to ensure that the product meets required KPIs for service and quality;
- Ensure Partners receives regular and timely reporting on service metrics

ISX Financial EU PLC

UK FRN - 901034

Co No - HE348009 (CY)

Trading as: ISXPay®, ISXMoney® and flykk®

Authorised by the Central Bank of Cyprus

115.1.3.17 as an E.E.A Monetary Financial Institution

t: +357 22 015 740

a: 1 Makrasikas Street, KBC North, Strovolos, 2034, Nicosia, Cyprus

Australia | Cyprus | Israel | Lithuania | Malta | Netherlands | U.K. | U.S.A.

www.isx.financial

Skills and Requirements:

- Able to develop positive and collaborative relationships with colleagues, vendors and external partners
- Approaching business problems from multiple perspectives, including comfort in proposing new and innovative solutions to address them
- Adept at identifying and implementing opportunities for improving business performance and/or customer experience, while appropriately managing related risks
- Accountable for own remit, and able to consistently operate at a high standard of quality and accuracy and within required timeframes to ensure outcomes are delivered
- Strong communication (verbal & written) skills, including understanding of branding and execution of customer communications
- Bachelor's degree (or better) in Legal (Compliance), Technology, Business or Marketing
- 3-7 years' experience in Product Management within the Identity Verification, AML or Financial Services industry
- Good understanding of the cards & payments industry
- Prior experience in managing relationship with external partners well-regarded

The Package:

Competitive Salary

Private health insurance plan participation

Performance Bonus, including mix of cash and share-based scheme of company options for outstanding performers.

How to Apply:

Apply to careers@isxfinancial.com with a full copy of your CV quoting "Product Manager"

Right to Work

You must have the right to legally reside and work in the Republic of Cyprus or be an EU citizen. For exceptional candidates appointed to the role from UK, US, CA, AU, NZ, SG, HK, RU or other FATF member countries, ISX is in a position to arrange for a work/residency visa leading to Cypriot citizenship.

The 50% tax exemption applies to income earned by a successful non Cypriot appointee.

Employment is subject to a National Police check.

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